Records Management Coordinator I Bridgepoint Education San Diego, CA Full-time

Salary: \$17.00 to \$17.50 /hour

The beginning of our student's academic journey starts with you! If you have an eye for detail and a reputation for providing excellent customer service, we want to hear from you. The Records Management Coordinator I will work with our students in ensuring their academic transcripts from previous institutions are part of their student files with our

Position Summary:

university.

The Records Management Coordinator I position is a full-time employment opportunity supporting Ashford University's Office of the Registrar. Reporting to the Manager of Records Management, the Records Management Coordinator I is responsible for working with a team towards the completion of student files in the admissions student lifecycle.

Essential Job Duties:

- •Reviewing students' applications, cross referencing National Student Clearinghouse, updating transcript management system and requesting transcripts from previous institutions
- Exercise good judgment when applying business and procedural knowledge within the positions area of responsibility providing solid justification
- Contacting previous institutions for status update on transcript requests
- Student and school communication to ensure receipt of transcript/documents for admission requirements
- Accurate and efficient review of transcript/document in student file
- •Responsible for moderate/high level of incoming and outgoing phone calls with students, internal departments and external institutions
- Experience de-escalating customer concerns, while providing support and conflict resolution to student concerns
- Responsible for high volume incoming and outgoing student email communication
- Follow University policies and procedures
- Other duties as assigned

Minimum Requirements:

- Ability to maintain and update Excel spreadsheets
- Experience using Microsoft Word to edit and customize content/documents
- Strong organizational skills, track record of success while multi-tasking
- Focusing on attention to detail
- Ability to clearly and concisely communicate verbally
- •Strong interpersonal, written and verbal communication skills
- Strong customer service experience/skills
- Utilize multiple systems to access, manage, and complete daily workload assignments

Preferred Qualifications:

- Previous experience in higher education, call center, fast-paced office environment and/or document review/assessment
- Experience in handling multi-line phone system

Required experience:

- •Call Center: 1 year
- •Customer Service: 1 year

Arianee Tulin, CIR, CMR
Talent Acquisition Recruiter
Ari.Tulin@bpiedu.com

Military Service Members, Veterans, and Spouses - USA (18)++ Accenture San Diego, CA Full time

We currently have a variety of opportunities available. This posting represents multiple roles in various locations across the US. Some roles are location-specific, while others require travel. You may be contacted by multiple Accenture recruiters, who will work to align you with the appropriate group based on your background, qualifications, experience, interest and our current business demand.

Are you eager for challenges that explore your full potential? At Accenture, you can launch yourself into your next journey — a dynamic career with a global consulting organization at the forefront of business, technology and innovation.

Explore your professional passions and develop market leading skills that will enable you to thrive no matter what your future career path holds. Accenture consultants combine technology, digital and business expertise to design and deliver end-to-end solutions that our clients need to become high-performance businesses and governments. It's a very exciting place to be!

Our portfolio of business includes Accenture Strategy, Accenture Consulting, Accenture Digital, Accenture Technology and Accenture Operations. Whichever business you choose, you're joining a culture that's as unique as you are. We operate in more than 120 countries, and the skills we offer our clients are vast – just as the cultures, ethnicities, beliefs and languages we represent. While we are global, through your local leaders and career counselor, you'll enjoy a career experience that is designed for you.

Military service members and veterans:

Military professionals are known for their strong work ethic, commitment to excellence, and ability to succeed in a challenging environment, exemplifying many of the same core values we live at Accenture. The lessons learned as military men and women are very transferable to the work we do. Leadership, discipline, organization, teamwork, and doing what it takes to get the job done are some of the areas in which military experience directly applies to our work.

As a global consulting, outsourcing and technology company, Accenture offers a wide range of career opportunities for military personnel and veterans. Many apply their experience operating in the government environment with Accenture Federal Services, while others chose to apply their functional skills, such as management, logistics, cyber security, or accounting to work with clients across industries

Basic qualifications

Required Skills:

- Other than Dishonorable Discharge from any branch of the US Armed Forces
- Relevant work experience in one or more of the following disciplines:
- Management Consulting
- Logistics
- Information Technology Network, Data Center, Programming, Systems Administration, Help and Service
- Federal Business Development
- Finance and Accounting
- Acquisition and Contracting
- Marketing and Communications
- Proposal and Contract Management
- Information and Cyber Security
- Property and Facilities

- Travel and/or degree may be required for some positions Additional Preferred Skills:
- Security Clearance (or ability to obtain clearance)
- Experience with specific software applications
- Experience managing teams and/or projects

Applicants for employment in the US must have work authorization that does not now or in the future require sponsorship of a visa for employment authorization in the United States and with Accenture (i.e., H1-B visa, F-1 visa (OPT), TN visa or any other non-immigrant status).

Candidates who are currently employed by a client of Accenture or an affiliated Accenture business may not be eligible for consideration.

Accenture is committed to providing veteran employment opportunities to our service men and women.

Amberly Martin
Military Recruiting Expert
amberly.r.martin@accenture.com

Desk Officer Leidos San Diego, CA Full time

Description:

Leidos's Military & Veterans Health Solutions Group is seeking a Desk Officer (Life Scientist) to work with the Department of Defense (DoD) HIV/AIDS Prevention Program (DHAPP) in San Diego, CA.

The Desk Officer will be responsible to coordinate all US-partner military HIV/AIDS prevention activities under the direction of the Country Team Leader of the countries assigned. This includes but is not limited to project management, liaising, advising, planning, organizing, monitoring, data monitoring, evaluating and collecting, and evaluating of project progress. The incumbent will collaborate and coordinate with the DHAPP Team and Team Lead, the USG HQ staff from various agencies (USAID, CDC) mission colleagues of all USG implementing agencies, in-country colleagues, host-country military officials, and with non-government organizations (NGO) and Universities where applicable.

The Desk Officer will exercise independent judgment and formal decision making authority to 1) provide policy and technical input in the development of appropriate HIV prevention, care and treatment strategies, 2) serve as a contact point for all matters related to US-host military HIV/AIDS issues, 3) work with USG and NGO partners to implement the HIV/AIDS prevention plan, 4) represent the USG, DoD, and DHAPP in coordinating HIV/AIDS prevention in-country efforts with other donors and collaborators, 5) participate in policy making and technical discussions with decision makers from host-country government on HIV/AIDS issues as appropriate.

Specific Duties and responsibilities of the DHAPP Desk Officer will include but are not limited to the following:

- Understand the country and military HIV epidemiology, medical capabilities, and HIV policies.
- Determine an appropriate 5 year HIV prevention strategy based upon local resources and potential partners, current host military HIV efforts.
- Identify funding opportunities, request funding, and assist with preparation of proposals.
- Liaison with appropriate in-country members.
- Coordinate activities with Unified Combatant Commands.
- Implement the planned prevention, care and treatment strategy.
- Provide program oversight, milestone monitoring, and evaluation, including partners.
- Provide financial oversight and review for appropriate disbursement, including partners.

- Maintain current military HIV knowledge and information.
- Participate in knowledge exchange and program progress with in-country members.
- Provide additional support to DHAPP by participating as a technical expert as appropriate, review proposals and strategic plans as requested.
- Serve on USG Technical Working Groups (TWGs) in specific HIV technical areas, as appropriate.
- Strong monitoring and evaluating skills in order to direct, manage and evaluate large amounts of data from a variety or resources

Qualifications

Qualifications:

- 1. Education: Minimum of a Masters Degree in a relevant technical field from an accredited college or university and at least two years of HIV related experience. Master of Public Health is preferred.
- Prior Work Experience: Minimum of two years of experience in international health, health sciences, or in HIV/AIDS programs. Prior work experience with a USG Agency, military, or other international/local organization is advantageous.
- Language Proficiency: Written and oral proficiency in English is required. French or Spanish are highly desired. The incumbent must be able to communicate effectively and accurately with 1) all categories of project employees, 2) USG, NGO, and local government officials. The incumbent is required to be capable of preparing briefing documents such as technical, progress, and fiscal reports. Reports, correspondences, and documents are to be prepared in a professional and competent manner requiring little or no editorial changes.
- Knowledge: Knowledge of concepts, principles, techniques and practices of HIV/AIDS prevention, care, treatment, and support programs is desired. An understanding and knowledge of USG regulations and procedures is beneficial. The incumbent should have an interest in working with and on behalf of militaries. Be able to interact positively and professionally within an academic/evidence based environment. Have excellent critical thinking and problem-solving skills. Capable of planning, developing, managing, and evaluating complex programs independently. The incumbent must be able to work both independently and cooperatively in an established culturally diverse team setting. The incumbent will be required to manage multiple tasks simultaneously and be flexible in responding to changing demands, timelines, and priorities. In addition, the incumbent must be very skilled in using, managing, very large excel documents and know how to create tables, convert to graphs, diagrams, and manipulate the excel spreadsheets to create PowerPoint presentations for the countries assigned and for the team. Both strategic information (database management, excel, PowerPoint, access) skills as well as programmatic skills are highly desired.
- Travel: The incumbent must be willing and be able to travel domestically, internationally, and regionally as requested or necessary. Please note this position involves the ability to travel out of the continental US approximately 25% of the year.
- Citizenship: Due to Federal contract regulations, US citizenship (no dual US citizenship) and the ability to obtain a Secret Clearance is required.

Supervision Received:

The Desk Officer will work under the direction of the Country Team Leader and the Leidos Management team. The incumbent will work with a high level of independence. S/he will establish priorities with the country team lead, adhere to and meet established deadlines, and perform responsibilities and duties with minimal guidance and little follow up. The incumbent must be able and willing to work additional hours beyond the established 40 hour work week and outside the established Monday through Friday workweek. This may be required or necessary without expected compensation. Additional early morning or late evening phone calls may also be necessary.

Leidos Overview:

Leidos is a global science and technology solutions leader working to solve the world's toughest challenges in the defense, intelligence, homeland security, civil, and health markets. The company's 33,000 employees support vital missions for government and commercial customers. Headquartered in Reston, Virginia, Leidos reported pro forma annual revenues of approximately \$10 billion for the fiscal year ended January 1, 2016 after giving effect to the recently completed combination of Leidos with Lockheed Martin's Information Systems & Global Solutions business (IS&GS). For more information, visit www.Leidos.com. The company's diverse employees support vital missions for government and

commercial customers. Qualified women, minorities, individuals with disabilities and protected veterans are encouraged to apply. Leidos will consider qualified applicants with criminal histories for employment in accordance with relevant Laws

Terry Raisor Sr. Talent Acquisition Recruiter ANDREW.T.RAISOR@leidos.com

Global Security Officer Sayva Solutions Carlsbad, CA Contract

About the Opportunity:

A thriving Medical Technology company in San Diego is looking to hire a Global Security Officer to join the organization. This individual will play a pivotal role in the development and execution of their security around products and infrastructure. Identifying the right person is critical for this role as they are looking to fast track this individual to a CISO position within leadership.

Responsibilities:

- Analyze and provide strategic direction around all aspects of software and technology security.
- Facilitate policy creation, best practices and management around security
- Develop and implement security best practices for internal systems.
- Act as a key influencer in technical security vision with leadership and drive enterprise wide security initiatives
- Work cross functionally across the organization with engineering, IT and the business to secure control of data and privacy

Qualifications:

- Over 5 years of experience successfully managing an enterprise security environment.
- Previous experience supporting security around a product within medical device, healthcare and/or related industries.
- Strong experience with auditing, compliance and risk management.
- Deep understanding of HIPAA, PCI and HITRUST regulations and certifications is ideal.
- Unparalleled communication, intuitive customer relationship approach and people management abilities.

Interested in learning more? Please don't hesitate to give us a call at 858-242-5676 or visit our website www.sayvasolutions.com for more information, or follow our LinkedIn page for updates here: https://www.linkedin.com/company/sayva-solutions. If you are already working with a Sayva team member, contact them directly and they will be happy to discuss this opportunity in more detail.

About Sayva: Sayva Technology provides consulting, contract to hire, and direct hire recruiting to support project and full time placement needs. Our decades of combined industry experience has fostered a vast network and emphasis on efficiency, responsiveness, and quality results.

Jon Broderick Sr. Manager of Recruiting mrjonbroderick@gmail.com

Customer Service Representative

Kelly Services San Diego, California Full time - Temp

Project: June-Nov (possibly through January)

Schedule: Flexible between 6am-6pm; Monday-Friday

Training: 3-4 week training class; no time off during this period

Pay Rate: \$16.25 per hour

Key Responsibilities:

Provide a high level of customer service support when handling customers' questions/complaints in respect to defined benefit pension and/or health and welfare plans.

- · Quickly build rapport and respond to customers in a compassionate manner by identifying and exceeding expectations (responding in a respectful, accurate, timely manner, consistently meeting commitments)
- · Demonstrate flexibility to customize customer service approach to meet all types of member communication styles and personalities
- · Demonstrate ability to maintain a high level of customer service in a changeable work environment
- · Participate in team meetings and training
- · Possess a cooperative and positive attitude towards customers, internal contacts and team members
- · Perform other duties as assigned

Requirements:

- · Excellent ability to communicate effectively using the English language in a customer service setting, including verbal and written communication skills
- · Strong computer skills with the ability to navigate multiple software applications
- · Minimum 2 years' experience in a customer service setting
- · Ability to type 30-40 WPM
- · Ability to work in a team environment
- · Ability to work in a multi-tasked environment and prioritize and organize work
- · Must have excellent attendance and be punctual to work
- · Fluent in Spanish a plus
- · High School Diploma

EMichele Paul Staffing Supervisor-Military Program emichele.paul@kellyservices.com

Sales Operations Specialist ServiceNow San Diego, CA Full time

ServiceNow is changing the way people work. With a service-orientation toward the activities, tasks and processes that make up day-to-day work life, we help the modern enterprise operate faster and be more scalable than ever before.

We're disruptive. We work hard but try not to take ourselves too seriously. We are highly adaptable and constantly evolving. We are passionate about our product, and we live for our customers. We have high expectations and a career at ServiceNow means challenging yourself to always be better.

ServiceNow is currently seeking an experienced Sales Operations Specialist for our North American operations. This is an opportunity to work within an organization on a rocket-ship trajectory with an industry leading technology and amongst some of the brightest and most passionate professionals in the business.

What You Get To Do In This Role:

- Aligned to several Americas regions and territories, the Sales Operations Specialist will support the forecasting process and advise the sales force in sales transactions.
- Attend regional forecast calls and perform pipeline analysis to ensure forecast accuracy
- Analyze and review current customer licensing, products and usage and identify new revenue opportunities
- Suggest creative pricing and payment solutions balancing customer need and pricing policies.
- Review Quotes and Order Forms for accuracy and completeness.
- Ensure all Orders are approved within pricing and discount policies.
- Interface to Deals Desk, Finance and Legal as needed (i.e. revenue recognition)
- Interface with Order Management to ensure accuracy of booked sales opportunities in the ServiceNow sales automation tool.
- Support sales organization's requirement for Customer licensing compliance

In order to be successful in this role, we need someone who has:

- 2-4 years of proven experience of Sales Operations in a software sales organization
- Organized, with excellent attention to detail and the ability to work in a fast paced environment
- Proficient in PPT, Word, and Excel
- Experience with a CRM system
- Has been in a role supporting Sales Reps and Sales Territories
- Strong listening, analytic and organizational skills
- Ability to prioritize to meet business needs
- Effective communicator, both written and verbal
- Team Player with positive attitude ready to work in a fast paced environment
- Selling Software as a Service is a plus
- Results Driven

We provide competitive compensation, generous benefits and a professional atmosphere. This is a very collaborative and inclusive work environment where individuals strong on aptitude and attitude will have an opportunity to grow their professional careers through working with some of the most advanced technology and talented developers in the business.

Jennifer Lang
VP of Finance, Special Projects
jennliuzza@hotmail.com

Cable Assembler III
16988BR
General Atomics Aeronautical Systems
San Diego, CA
Full-Time Hourly
Travel Percentage Required: None

Travel Percentage Required: None Clearance Required?: Desired

Job Summary:

General Atomics Aeronautical Systems, Inc. (GA-ASI), an affiliate of General Atomics, is a world leader in proven, reliable remotely piloted aircraft and tactical reconnaissance radars, as well as advanced high-resolution surveillance systems.

We recognize and appreciate the value and contributions of individuals with diverse backgrounds and experiences and welcome all qualified individuals to apply.

DUTIES & RESPONSIBILITIES:

- Build various cables that are used in the aircraft and ground control stations.
- Determine and/or follow methods and sequence of operations in performing assembly tasks such as wiring,
- •component installation, hand soldering and cable harnessing on assembly units.
- Ability to comprehend assembly drawings or written work instructions.
- Must be able to obtain measurements from tools such as measuring tapes, scales, etc.
- Must be able to know how to crimp terminals/contacts onto wires using manual and automated tooling.
- Label assemblies in accordance with drawing specifications.
- Soldering-tinning wire, splices, (lap/hook) connections.
- Perform a variety of tasks ranging from repetitive to non-repetitive production assembly.
- Familiar with basic hand tools, cutters (dykes) wire strippers, hand crimpers, scissors, soldering iron, heat gun.
- •Understanding of 5S and Lean Principles is a plus.
- Must be able to read, write and communicate in English.
- •May monitor and verify quality in accordance with control procedures.
- Willing to learn and grow and maintain positive attitude.
- •Certification IPC/WHMA-A620 is a plus.
- Responsible for observing all laws, regulations and other applicable obligations wherever and whenever
- •business is conducted on behalf of the Company. Expected to work in a safe manner in accordance with
- established operating procedures and practices.
- •This facility operates on a 9/80 work schedule.

Job Qualifications

- •Typical requires a high school diploma or equivalent and three or more years experience.
- •Must be customer focused and possess:
- •The ability to read and interpret engineering drawing and wire lists
- •Good understanding of the general aspects of the job with limited technical comprehension
- •knowledge of computer operations and applications pertinent to the position
- Familiarity with use of soldering and compression connection tools
- •Good visual perception and ability to distinguish between colors.
- The ability to work independently or in a team environment is essential as is the ability to work extended hours as required.

Jarrett Mallinson – SD, CA Talent Acquisition Specialist jarrett.mallinson@gmail.com

CEO Minded Professional - State Farm Insurance State Farm Agent Throughout California

Be your own boss while being a leader in your community. Being a State Farm agent allows you to grow yourself and your business. You have the luxury of helping others and building relationships while building your community. Successful State Farm agents come from all backgrounds. Choose a career you can't outgrow; it means a career where your life, your work, your values, and your goals can be in sync.

***We have openings throughout California.

We look for people who:

- Want to make a difference in people's lives
- Are looking for a calling
- Want a life of significance, not just a job

Have entrepreneurial spirit and the desire to take control over one's time and financial future

Seeking Candidates with:

- A fearless attitude toward prospecting new customers, networking and building relationships
- Ability to organize, operate and assume the risk of running a business with a focus on marketing and customer service
- Drive for achievement and financial rewards
- Strong ethics
- Proven success driving business results (not limited to insurance or financial services)
- Strong track record of professional success, ideally in external sales, business ownership management roles
- A strong presence in the local community
- Financial stability

Here are 10 reasons why you WILL want to explore becoming a State Farm agent:

- Opportunity to run your own business
- Ability to lead and develop your own team
- Worldwide travel incentives
- National marketing and advertising support
- Wide range of insurance, financial services and banking products
- Paid training program with State Farm benefits
- Hands-on field development experience with an established agent and continued support
- Among the industry's most attractive incentive and rewards programs
- An opportunity that allows you control over your time
- Signing bonuses

Seeking top sales and business development professionals. If you are ready to transition from Banking, Financial Services, Military, Chemcial Sales, Sales Engineer, Wireless, Store Manager, Medical Device Sales, Finance, Territory Leaders, Sales Manager, Branch Manager, Retail Sales Leadership etc. and ready to take control of your career, now is the time to explore State Farm Agency.

State Farm® is an equal opportunity employer.

Please contact me at theresa.brown.u8oa@statefarm.com if you would like to have a short, confidential and non-committal phone conversation.

Theresa Brown
State Farm® Agency Recruiter
theresa.brown.u8oa@statefarm.com

Oakwood Worldwide Opportunities in CA

A. Regional Manager, Operations Northern California Oakwood Worldwide Hayward, CA

Are you a Manager of Operations and looking for a new opportunity with a great global company? Look no further than the corporate housing and serviced apartment leader. At Oakwood Worldwide, we know that satisfied associates make for satisfied clients and guests. Oakwood promotes from within! That's why we offer competitive compensation, a generous benefits package and an empowering work environment.

Oakwood is looking for an experienced Regional Manager, Operations to join our team in Northern California. This position will be based in our Hayward Offices.

The Regional Manager, Operations, is responsible for the overall performance of our Oakwood divisions in the Northern California territory. This position will directly supervise and mentor Operational leaders to include, Property Manager, Market/District Managers and Assistant District Managers in all phases of operations, maintenance and financial performance ensuring that the company's financial, business and customer service objectives are achieved. This position will foster alignment across the divisions, working with marketing, operations and other division initiatives to create consistency, brand integrity, new business opportunities and maximize company and portfolio performance.

What's in it for you?:

Our Regional Manager, Operations enjoys a creative and diverse work-life. We offer you career development opportunities, and empowering work environment, and a myriad of recognition and awards. For this role, we are pleased to offer a competitive compensation plan as well as these benefits:

- Medical, Dental and Vision Coverage
- Prescription Drug Programs
- Company Paid Life and AD&D Insurance
- Short- and Long-Term Disability Insurance
- Life Insurance for Associate and Family Members
- Multi-faceted Learning Opportunities
- Educational Reimbursement
- Paid Vacation, Sick Days, and Holidays
- Bonus/Incentive Potential
- Child Care Reimbursement Plan
- Direct Deposit Payroll
- And Much More!

Key Features of your Day:

- Oversees financial performance of properties within designated region.
- Implements best practices and standards of excellence for properties and develop related standard operating policies and procedures.
- Delivers leadership, mentoring, direction and formal training to enhance the skills of Regional leaders and other Associates and foster a collaborative, positive work environment at each location.
- Works with Local Sales Team to develop sales strategy for region.
- With support of Regional Team, responsible for the supply chain management within the Region.
- Review monthly financial statements with the Regional Team to enhance knowledge, hold accountable, create efficiencies and develop plans to meet or exceed budget goals.
- Work with other leaders to strategically plan for growth, new initiatives and new business opportunities and enhanced business practices
- Maintain knowledge on market activity to include competition, rental rates and resident amenities and services within region.
- Assists with the due diligence process for potential new acquisitions, including participating in a variety of preopening activities.

Best Candidates will Have:

- Bachelor's Degree in Business Administration, Finance, Accounting, Real Estate or related field required.
- 5-8 years regional management experience in multi-site property management, corporate housing or related fields, with significant supervisory responsibility, including managing other managers.

A demonstrated track record in a multi-site environment with a diverse distribution and service structure.

- Demonstrated ability to manage multiple and complex operational matters on a daily basis.
- Proven collaborator experience and skills. Be an effective builder of cross-functional teams, people-developer, hands-on, and results-drive leader.
- Strong communication, negotiation and presentation skills. Ability to interact with tenants, vendors and other Associates.
- Strong analytical, financial, and budgetary skills.

- A highly motivated sense of customer service.
- A great work ethic.
- An outstanding ability to multi-task and meet deadlines.
- A significant P&L management experience with previous responsibility for functions including Sales & Marketing and Operations.
- Effective decision-maker skills with demonstrated planning, organizational and problem-solving skills.
- Ability to travel up to 25% of time

Oakwood is the premiere global provider of Corporate Housing Solutions:

Headquartered in Los Angeles, California, Oakwood Worldwide is the world's largest provider of high quality furnished and unfurnished accommodations. We provide the advantages of far-reaching resources, unparalleled expertise, and the industry's most personalized customer service through a tightly integrated staff of more than 3,000 highly trained professional. Our company is staffed by bright, organized and dependable people driven by a common company goal: to help us accomplish great things through exemplary customer service to our clients and to our peers. We truly believe in treating our Customers and Associates the way we would like to be treated.

If you want to work in a fun, pro-employee, professional environment, join our industry leading team today!

B. Global PR/Media Manager Oakwood Worldwide Los Angeles, CA Job Code: 9340 # of Openings: 1

ARE YOU A HIGH-PERFORMING

GLOBAL PUBLIC RELATIONS/MEDIA MANAGER?

LOOKING TO GROW YOUR CAREER IN A TEAM ENVIRONMENT?

Hoping to take your marketing skills to the next level? Look no further than the corporate housing and serviced apartment leader. At Oakwood Worldwide, we know that satisfied associates make for satisfied clients and guests. Oakwood promotes from within!

Oakwood is hiring a Public Relations Manager(Global) to join our fantastic marketing team! This fast-paced role is responsible for developing and executing integrated B2B and B2C communications plans and; internal communications for Oakwood Worldwide and its portfolio of brands. In this capacity she/he will create an overall messaging platform that aligns with the goals of the organization with a focus on building and protecting the company's brand presence and corporate reputation; as well as engaging associates around the globe.

If you are a detail oriented, high-performing PR/ Media manager who understands the social climate and nuances of communication as well as global business strategy and marketing, then this position is for you!

What's In It for You?:

Managers enjoy a creative and diverse work-life. You will have access to ongoing training programs and be a part of a team dedicated to creating the happiest guests in an empowering environment. Oakwood also has recognition and awards plus competitive compensation and benefits:

What Your Day Is Like:

- Work as part of a global team, localizing content and brand messaging for other countries
- Create content for press releases, byline articles and keynote presentations.
- Oversee integrated national, vertical and local PR and social media campaigns
- Lead global content development and social media initiative, generating quality and measurable engagements
- Manage multiple large PR agencies, interna teams and budget
- Prepare annual budget and monitor project costs to control expenses.

Medical / Dental / Vision coverage and Prescription Drug Programs / Company Paid Life Insurance & AD&D / Short and Long Term Disability Insurance / Life Insurance for Family Members / Multifaceted Learning

Opportunities / Educational Reimbursement / Paid Vacation & Sick Leave / Child Care Reimbursement / Direct Deposit Payroll and much more!

Best Candidates Will Have:

- BA/BS in marketing, journalism, public relations, communications or a related degree.
- 5+ years total business experience with a minimum of 3 years specific experience in social media, public relations, and/or marketing communications in a B2B and B2C global environment.
- Skills in writing, editing and creating content.
- · Ability to collaborate and effectively work as a team member.
- · Ability to interact with all levels of management.

Oakwood is the premiere global provider of Corporate Housing Solutions

Headquartered in Los Angeles, California, Oakwood Worldwide is the world's largest provider of high quality furnished and unfurnished accommodations. We provide the advantages of far-reaching resources, unparalleled expertise, and the industry's most personalized customer service through a tightly integrated staff of more than 3,000 highly trained professional. Our company is staffed by bright, organized and dependable people driven by a common company goal: to help us accomplish great things through exemplary customer service to our clients and to our peers.

If you want to work in a fun, pro-employee, professional environment, join our industry leading team today!

Mina Stokes

Dir. Of Talent Experience and Engagement mstokes@oakwood.com

Inside Sales Account Manager - Pricing/Forecasting Johnson Service Group, Inc.
Greater Los Angeles, CA Area
Full time

Duration: Direct Hire

Compensation: Market-competitive salary, bonus and comprehensive benefits.

Johnson Service Group (JSG) is teamed with a global leader in the fuel, combustion, fluid, actuation and electronic control systems for the aerospace, defense and commercial markets.

Our client is seeking a talented Account Manager to serve as the main customer interface, focused on satisfying customer requirements and increasing business with existing and/or new accounts.

Scope of Experience and Responsibilities:

- 3-5+ years of demonstrated related account management (inside sales) work experience in the Aerospace, Military and Defense industries.
- Solid knowledge of cost, pricing, volume discounts, payment.
- Basic understanding of business financial analysis.
- Perform monthly and annual sales forecasting.
- General knowledge of engineering principals, such as mechanical and/or electrical controls is a plus.
- Identify and develop new business opportunities with existing and new customers and develop/maintain multi-level customer relationships.
- Interface with engineering for support for application of products.
- Oversee product and service warranties to ensure customer/product resolution.
- Manage accounts receivables.
- Perform internal and external account reviews.
- Contribute in the development of strategic account plans.

- Oversee compliance for regulatory or customer requirements, including import/export, licenses, proprietary information, and FAA.
- Ensures customer documentation is processed accurately and timely.
- Contribute to continuous improvement activities
- Responsible for meeting margin and growth targets with assigned accounts.
- Manage proposals for existing and new development programs.
- Define proposal pricing strategies and cost targets.
- Will negotiate contracts, agreements, terms and conditions.
- Excellent written and verbal communication skills.
- Strong computer skills, including MS Word, Excel and PowerPoint.

Education: Bachelor's Degree in Business Administration, Economics, Engineering, or a related discipline.

Dina Romero

Sr. Tech Recruiter/Customer Relationship Manager – MSP/VMS Programs dromero@jsginc.com

Account Manager Microsoft Los Angeles, CA Full time

Microsoft Search Advertising empowers the largest advertisers around the world to reach their maximum potential through paid search engine marketing on the Microsoft Bing Ads platform. We are seeking top performing Account Managers with search advertising experience who can drive revenue and increase customer satisfaction by owning the day-to-day customer management and driving campaign-level budget upsell and optimization opportunities that align to ROI goals of client and drive incremental revenue.

The Account Manager (AM) in Search Advertising enables Microsoft to better serve strategic customers by applying customer obsession to what clients care about and need, ensuring our Microsoft and Bing story is valued and understood, and building and maintaining strong, trusted-advisor relationships with day-to-day practitioner contacts at advertiser/agency/tool provider. The AM drives both revenue and customer satisfaction.

The Account Manager is a core member of the account team focused on driving optimizations aligned with customer needs, executing campaigns, and driving strong coordination or internal resources for excellence in execution of core tasks, account transitions, and customer account health.

Responsibilities

- Shared culture of diversity and respect: Create a collaborative, trust-based work environment where differences in communication style are considered, and the perspectives of others are respected and valued. Demonstrate Search Advertising's culture of inclusiveness and diversity at all times. Contribute to the success of others by promoting mutual learning.
- Strong customer relationships and account health: Own the day-to-day management for newly onboarded & existing customers. Flawless execution of campaigns. Strong coordination with internal resources for execution of core tasks. Awareness and understanding of all required billing and compliance requirements. Contribute to quality and actionable Customer Plan.
- Pursue optimizations to deliver quota expectations: Drive campaign-level budget upsell and optimization opportunities that align to ROI goals of client and drive incremental revenue. Leverage UCM-directed tactics to inform and prioritize upsells and optimizations, seeking to drive swift implementation. Drive tactic improvement by providing thoughtful feedback to make opportunities more relevant to client goals. Leverage self-serve tools and community forums to deliver insights for non-Insights enabled clients.

- Fluent advocate of the Bing and One Microsoft Story: Educate clients on how the Bing Ads platform and existing features help them to reach their business goals and execute on budgets. Ensure regular client engagement with the BingAds platform, and aim to reduce customer reliance on AM for routine tasks. Utilize all available readiness and insights to ensure you are a fluent advocate of the Bing and One Microsoft story. Develop and demonstrate an intermediate level knowledge of emerging products/features.
- Collaborative and high-performing account team: Ensure ensure timely and proactive customer escalations by effectively leveraging Account Executive and internal partner network to resolve day-to-day escalations & revenue blockers. Partner with account team to submit actionable feedback on product, tool and processes through relevant channels. Own and effectively execute the customer transition process (Red Carpet) and operational excellence in execution of change management (Book of Business update).
- Continuous business learning and professional growth: Continually strengthen your Bing Ads and Search Industry expertise, take personal accountability for your career and personal development; create, update and regularly check in on your career development plan. Complete required and recommended trainings and apply what you learn to further your growth in role and career progression.

Qualifications

Job Requirements: Education, Key Experiences, Skills and Knowledge:

- Minimum 3 years' online media or Search Engine Marketing Sales and Service experience required
- Bachelor's degree required
- Proven track record of exceptional performance, high productivity, communications skills and meeting deadlines
- Demonstrated ability to consistently meet or exceed revenue goals or targets
- Proven ability to understand customer needs, create and deliver customized, customer-focused pitches and solutions
- Effectively navigate through ambiguity and complexities related to client management
- Talented in storytelling and delivering engaging presentations
- Solid knowledge of the search industry, trends, and customers needs
- Passion for technology as an enabler for customer and company growth
- Ability to travel up to 30%

Joe Wallis Sr. Military Engagement Manager jowallis@microsoft.com

Sr. Specialist Internal Communications Sprouts Farmers Market 5455 E. High Street Suite 111, Phoenix, AZ Full time

Sprouts Farmers Market is looking for a detail-oriented, results-driven senior specialist to join its growing corporate communications team. This individual will champion internal communications for the company, planning and executing effective employee communications campaigns, projects and tactics designed to inform team members about company initiatives and drive engagement among our store teams. The senior specialist will juggle a myriad of topics - from company policies to products & promotions to team member recognition. This position requires a significant amount of writing and editing, as well as strong verbal communications skills. It is an exciting role for someone who is passionate about good writing, and can effectively determine which company information should be shared when for maximum impact on key audiences.

Essential Functions:

• Serve as a strategic communications partner to internal stakeholders to develop communications strategies and tactics that support their business objectives

- Partner with executives and departments across Sprouts to learn about important company initiatives; write clear, compelling content for more than 28,000 team members
- Tailor information for various internal audiences, ranging from corporate leaders to team members in our stores and distribution centers; develop engaging and on-brand content with clearly differentiated writing styles based on audience and message
- Make complex information easy to understand; grab readers' attention by livening up required messaging about Human Resources, company systems and more
- Manage robust internal communications content calendar
- Develop and manage content on team member portal; synchronize updates and organization to align with company priorities
- Work closely with external communications and marketing teams to align content and company messages
- Plan high-profile company meetings, including logistics to presentation content for senior-level executives
- Work quickly and precisely under tight deadlines, and prioritize and manage multiple projects at one time
- Think creatively; leverage infographics and video as needed for presentations and other communications vehicles
- Contribute to the ongoing evolution of internal communications at Sprouts; push the envelope; ideate usage of social media to reach broad and diverse team member population

Knowledge, Skills, Abilities and Physical Requirements:

- Bachelor's Degree in communications, journalism, public relations, English, creative writing, marketing or a closely related field
- 5+ years of professional writing/communications experience in a corporate communications, agency or related setting
- Excellent writing and editing skills and a passion for writing required, including knowledge of AP style
- Positive attitude and ability to roll with the punches; sense of humor a must
- The ability to problem-solve and effectively collaborate
- The willingness to role up your sleeves and dive into basic tasks when needed as well as take on leadership roles to champion new ideas or processes
- A proficiency and technical ability in using computer and software systems including MS Office Suite

Benefits

In addition to a rewarding career, Sprouts offers a comprehensive program to help support you and your family. These programs include:

- Competitive pay
- Opportunities for career growth
- 15% discount for you and one other family member in your household on all purchases made at Sprouts
- Flexible schedules
- Employee Assistance Program (EAP)
- Eligibility requirements may apply for the following benefits:
- 401(K) Retirement savings plan with a generous company match
- Affordable benefit coverage, including medical, dental vision
- Pre-tax Flexible Spending Accounts for healthcare and dependent care
- Company paid life insurance and short-term disability coverage

Suzie Hemrich McKee
Talent Acquisition Consultant
suziemckee@sprouts.com

COO Nothing Bundt Cakes, San Diego San Diego, California Compensation: \$130-150K DOE/neg. Reports to: San Diego Franchisee & Owner

Full time

POSITION SUMMARY:

The COO is a new position in our organization, reporting directly to our Franchise Founder & Owner. She/he will be involved in every aspect of the business, focused on further professionalizing the organization and optimizing our operations. Although based in our corporate office in Sorrento Valley, we expect the COO will spend approximately 25% of his/her time in the field, working directly with our bakeries/retail locations. As the most senior member of our team, the COO will lead our day-to-day operations, overseeing most aspects of the business. We estimate the COO's focus will be allocated as follows:

- Operations (60% focus allocation): ultimate responsibility for the day-to-day performance of the business. Our 7 Bakery Managers report to our Operations Director, who in turn reports up to the new COO. Operational responsibilities include purchasing, distribution, real-estate/leases, and revenue management. We expect that as the COO gets the business structured and operating optimally, the focus will be rebalanced away from Operations towards more finance-related areas.
- Human Resources (15% focus allocation): manage NBC's HR Manager, who is in turn supported by our HR Liaison. Ensure our staffing levels meet both current and future business requirements, and that our brand remains competitive in the candidate marketplace. Approve all employee hiring activity, as well as oversee employee relations, payroll and other HR compliance requirements.
- Finance (12.5% focus allocation): oversee the financial performance delivered by our business operations. This includes budgeting, forecasting, strategic planning and capital allocation. The COO will work closely with our Franchise Owner to plan future expansions and drive our business forward. Direct reports under finance are the Office Manager and our contract Controller.
- Marketing (12.5% focus allocation): overseeing our Marketing Assistant, the COO will review and approve each of our seasonal marketing campaigns, as well as the mix of seasonal retail items in each retail location. Given that most of the marketing and promotional materials are created by our corporate office in Dallas, we estimate the marketing focus will remain the smallest focus area.

STRATEGIC PRIORITIES:

Near-term: Year 1:

- Learning: become familiar with every aspect of our business, building up a detailed understanding of our people and operations. This may include travel to our corporate headquarters in Dallas to meet with senior executives and to receive additional training.
- Staffing: review our recruiting and retention strategies to ensure the people side of the business is running smoothly. This includes our strategies for hiring, training, and employee engagement, as well as our overall HR systems and approach.
- Franchise relations: combining the learning and staffing priorities, the COO will become an expert in running a Nothing Bundt Cakes franchise operation.

Long-term: Year 2 and beyond:

- Rebalancing our store portfolio: support expansion into new locations across San Diego County. This may also include closing and relocating underperforming stores.
- Retail strategy: explore and develop new retailing concepts and strategies to help grow the Nothing Bundt Cakes brand across our region.
- Corporate office: evaluate whether our corporate office should be relocated from its present location in Sorrento Valley.

ATTRIBUTES & WORK STYLE:

- Energy: enjoys working hard; is action-oriented and full of vitality.
- Directness: Comfortable being very direct, even blunt, as required
- Speed: someone who thinks fast, and moves fast
- Accessible: must be comfortable answering their cell phone night and day
- Tactful: sets clear priorities and boundaries

- Accountable: holds themselves and others accountable
- Forthright: brutally honest and transparent
- Meticulous: exceptionally detail-oriented
- Perseverance: sees things through to completion; especially in the face of resistance or setbacks.
- Planning and Process Management: exceptional mind for optimizing workflow and managing people, systems and procedures.
- Analytical: ability to carefully study issues, identify trends and formulate new ideas.
- Organization: exceptionally organized and efficient, both personally and professionally.
- Flexibility and Problem Solving: open to change, highly adaptable as situations might require.
- Coaching and Mentoring: demonstrated ability to motivate and develop staff.
- Strategy: agile thinker who communicates a compelling vision for success.
- Leadership: preference for leading from the front, pitching in to assist at any level, as circumstances require.
- Thick skinned: willing and able to have the difficult conversations as/when required.
- Entrepreneurial: creative thinker, focused on solutions and outcomes.

PREFERRED WORK EXPERIENCE:

- 5+ years of management level work experience, serving in operations-based roles, including significant budgetary responsibilities and oversight.
- 5+ years of experience coaching and managing staff to achieve goals/targets.
- Hands-on experience managing or owning a franchise operation.
- Experience overseeing a large workforce with a significant number of entry-level employees.
- Well-versed in CA labor law.
- Direct experience working within the retail and/or food sector.
- Prior experience growing an early-stage organization to scale and maturity.

Trevor Blair Principal & Founder trevor@blairsearchpartners.com

Rooms Manager - Legacy Golf Resort Wyndham Vacation Ownership Full time

The Rooms Manager is responsible for the oversight of the resort housekeeping and front office departments. The scope of the responsibility will include but not be limited to the involvement in overseeing all administrative, accounting, property guest service, property housekeeping, associate development and other such functions as required for the two disciplines. The Rooms Manager will ensure the successful implementation and performance as outlined by company standards and ensure the departments hit key measurable within standards and budgetary guidelines.

Essential Job Functions

Responsibilities include, but are not limited to:

- 1. Responsible for overseeing the daily operation of the Guest Service and Housekeeping Department: supervisor, or oversee front desk and housekeeping staff on a daily basis, meeting the needs of the owners and covering varying schedules, forecasts and schedules weekly staffing levels, participates in unit inspections daily to ensure standards, trains staff on all ROPs/DOPs standards for both departments, responsible for the selection and development of associates in both departments. (30% time)
- 2. Maintain positive customer and associate relationships: Hire, train, motivate, recognize, coach and develop guest service and housekeeping associates through implementation of incentives and training plans; Ensure proper staffing

and scheduling for maximum productivity; control payroll costs to achieve maximum profitability; Communicate priorities to staff through daily and weekly meetings, ensures the guest satisfaction levels meet the goals for the site, identify areas of process improvement to ensure efficient processing for the team and guest, ensure the Count on me service philosophy is being followed by all associates in both departments. (20% time)

- 3. Responsible for guest service expectations: Manage strict room inventory to achieve highest possible room occupancy percentage; Manage guest accounts to ensure correct rates are being applied, appropriate rate authorization is obtained where necessary, and a method of payment is being received; Review incoming groups to ensure all blocking needs and front office requirements are met and relay information to appropriate staff, ensure all guest resolutions are achieved and responded concerns responded to. (20% time)
- 4. Supports audit Standards: Own and manage the Internal Audit process; Ensure departmental compliance with Quality Assurance, Loss Prevention and safety standards procedures for both departments. (15% time)
- 5. Manage and support all financial aspects of the department: Prepare annual department budget by indentifying areas of cost reductions, operational improvements, explanation of variances and analysis of expense data; Maintains cost control and appearance of retail inventory; other duties as assigned, ensures HOA budget is being managed and assists with the report out of monthly HOA meetings. (10% time)
- 6. Performs other duties as needed. (5% time)

Minimum Requirements and Qualifications

a) Education:

College degree preferred or equivalent training/experience

b) Training requirements:

- Valid driver's license
- CPR certification, or to be obtained within 6 month of hire

c) Knowledge and skills:

- Demonstrated thorough understanding and familiarity with resort financials
- Working knowledge of housekeeping and front desk departments
- Demonstrated ability to work under pressure
- Demonstrated ability to implement strategic plans for improvement of guest services operations
- Strong leadership skills with ability to coach, mentor, train and develop staff
- Excellent verbal and written communication skills
- Ability to accurately follow instructions, both verbally and written
- Ability to maintain confidential information
- Detail oriented

d) Technical Skills:

- Working knowledge of various computer software programs
- Working knowledge of property management systems

e) Job experience:

- Two to five years of property timeshare. Hotel management experience required.
- Mixed use a plus

David Swanson Leadership Recruiter dave.swanson@wyn.com

Aircraft Mechanic II (F-18 Power Plant) DynCorp International Ridgecrest, California Full time

The Aircraft Mechanic II (Power Plant) is required to maintain and service the applicable aircraft engines and related systems/components as required in support of the program in accordance with applicable publications and governing instructions.

Principle Accountabilities:

- Services, repairs and overhauls aircraft to ensure airworthiness.
- Repairs, replaces and rebuilds aircraft engines and related components of moderate difficulty, such as installation and removal of QEC gear, replacement of FMU, Fuel Controls, gear boxes utilizing hand tools and power tools.
- Reads and interprets manufacturer's publications, maintenance manuals, service bulletins and other specifications to determine feasibility and method of repairing or replacing malfunctioning or damaged components. inspects engine and engine components for fluid leaks, cracks and other damage.
- Troubleshoot, remove, replace and repair aircraft engine system components.
- Performs miscellaneous duties to service aircraft systems.
- Shall be able to correctly prioritize workload to maintain schedules and maintenance standards on assigned projects.

Knowledge & Skills:

- May be required to become Plane Captain certified in accordance with approved certification process for each T/M/S applicable to their background.
- Engine turn qualified and Auxiliary Power Unit designated personnel shall be at a minimum for level II mechanics.
- As required by site operations and site management, be certified as a CDI.
- Knowledge of the use of aircraft hand tools, special tools, and test equipment is required.
- Must have a working knowledge of aircraft safety requirements and know how to operate portable firefighting equipment.

Experience & Education:

- The candidate must have completed the Navy Class "C" school in power plants and related systems (5 years' organizational level experience may be substituted for the Class "C" school.)
- Must have a minimum of 5 years' experience in Organizational Level power plant maintenance
- Must have a high school diploma or GED.
- Must have a valid drivers' license and be eligible to qualify for and able to maintain a secret level clearance.
- Recent experience with F-18A-F, EA-18G, MH-60S or AV-8B aircraft strongly preferred.

Physical Requirements/Working Environment:

- May work in aircraft maintenance hangar or outside.
- May be required to respond to a wide variety of operational circumstances, including extreme weather conditions and rudimentary infrastructure.
- May be exposed to extreme noise from turbine and jet engine aircraft.
- May be exposed to fumes or airborne particles; may be exposed to electrical shock hazards or work near moving mechanical parts, vehicles, or aircraft.
- Must be able to walk and stand on level and/or inclined surfaces for certain periods throughout the day.
- Must be able to climb stairs, ramps, ladders, and work stands.
- Must be able to crouch, crawl, grasp or handle objects, use finger dexterity, bend elbow/knee and reach above/below shoulders.

- May be required to lift up to 50 pounds.
- May be required to see aircraft in flight, read dials/gauges, identify small objects and hand tools.
- Must be able to see imperfections, micrometer readings and other small scales.
- Must be able to communicate by voice and detect sound by ear.
- Must be able to distinguish color and judge three-dimensional depth.
- May be required to operate power vehicles, machinery, hand tools, ground support equipment, fork lift, APU,

etc.

LJ McDonald Sr. Aviation Recruiter LJ.McDonald@dyn-intl.com

Production Supervisor Taylor-Guitars El Cajon, CA

Requisition Number: 18-0004

Full Time

Amount of Travel Required: No Travel Required Positions Supervised: Department employees

Work Schedule: N/S: Monday-Friday 3:30pm-12:00am

Are you looking for a Supervisory opportunity at an industry-leading company? When you arrive to work every day, do you look forward to imparting your knowledge and experience to a team of dedicated and invested employees? Does your experience revolve around stringed instruments and/or woodworking?

We are seeking Production department Supervisor who can lead, support and supervise a production department. In this role you will be responsible for the supervision of a production department area, and ensuring that each "craftsman" feels like part of the

team. A few of your main job functions will include; clearly communicating with your Department Manager, handling Production related issues, assisting in employee training and development, demonstrating and maintaining a sense of team work, scheduling work,

writing and conducting performance evaluations, and answering any questions employees may have.

Production Department Supervisor Success Factors:

Within the first 30 days:

- Become familiar with Taylor Guitars manufacturing processes and procedures.
- Develop good working relationships with other production supervisors and team.
- Establish a working relationship with your team on both shifts in El Cajon.
- Become familiar with our guitar models and series.

POSITION SUMMARY:

The Production Department Supervisor supervises staff in daily activities concerning their Department.

ESSENTIAL DUTIES & RESPONSIBILITIES:

- Supervises their Department in their daily activities.
- Directly supervises employees in their Department. Appraises performance, handles and resolves employee issues.
- Oversees the assignment and /or assigns daily workload to department employees.
- Ensures the sustainment of First-In-First-Out (FIFO) and prioritizes Work-in-Progress (WIP).
- Participates in new product or LTD releases and communicating about these with their teams.
- Identifies and addresses potential issues with materials and/or shortages in their areas.
- Promotes and participates in continuous improvement projects.
- Reviews department employees' performance and makes recommendations to the Department Manager regarding pay increases, reprimands, terminations or other personnel matters.

- Helps cover any work that needs to get done due to malfunction or absence.
- Inspects finished departmental products.
- Ensures cleanliness and maintenance of equipment in the department.
- Supervises new employees in the methods and responsibilities of their department and conducts changes in earlier methods as required.
- Ensures that standard operating procedures (SOP's) are in working order.
- Communicates with team during regularly scheduled department meetings.
- Maintains cleanliness, organization and workflow of the department.
- Maintains employee timesheets via Ultipro including PTO requests and employee punches.

COMPETENCIES:

- Communication, Written Ability to write routine reports and correspondence.
- Judgment Skill of exhibiting sound and accurate judgment.
- Management Skills This job has supervisory responsibilities. Follows departmental and security policies in day-to-day work and in ongoing projects. Mentors staff to further their professional development.
- Team Oriented Ability to get along with others and to work well in a team environment.
- Technical Aptitude Skill of planning and prioritizing work activities.
- Technical Aptitude Ability to add, subtract, multiply and divide using whole numbers, common fractions and decimals.
- Technical Aptitude Ability to read and interpret documents such as safety rules, operating and maintenance instructions, and procedure manuals.
- Technical Aptitude Ability to understand and relay standards required to department employees.

SKILLS & ABILITIES

Education and Experience:

- High School Graduate or General Education Degree (GED). Three to five years of same or directly related experience and/or training; or equivalent combination of education and experience.
- Computer Skills: Knowledge of Microsoft Office and computer literate with the ability to learn new software applications.
- Other Requirements: Knowledge of how to use equipment and materials properly. Skill of working with hands effectively is required.

WORK ENVIRONMENT:

Working conditions are normal for an office and factory environment. There is frequent exposure to a variety of wood types, wood dust, finishing chemicals and finish dust. The noise level in the work environment ranges from quiet to loud.

Lyndsey Craig Recruiting Manager lyndsey.craig@taylorguitars.com

Facility Maintenance Technician - Resort - Handy WRSD-Welk Resort Properties Escondido, CA USA Compensation: \$14 to \$18 Hourly

Benefits Offered: 401K, Dental, Life, Medical, Vision

Full-Time

Purpose:

By adhering to Welk Resort's i-Serve service standards, the Engineer III will respond to all Corrective Maintenance Requests (repairs that require immediate attention) generated by guests, other associates, contractors, etc... These types of requests are mostly routine and the completion time varies from 10 minutes to 30 minutes. An Engineer III position can also be assigned to perform Preventive Maintenance Repairs. Preventive Maintenance Repairs are mostly scheduled, and they are performed following a preestablished checklist. Preventive Maintenance Repairs are generated by MP2 software or an Engineering supervisor.

Essential Duties and Responsibilities (other duties may be assigned):

Resort Wide:

- Consistently follow the Welk High Five service standards at all times.
- Follow all company and department policies and procedures.
- Attend safety meetings, keep the workplace in safe condition, and work in a safe manner.
- Adhere to attendance policy and report to workstation at scheduled start time.
- Propose ideas or find ways to improve services, systems, and/or procedures.

Department:

- Respond to maintenance related requests following all the Resort standards.
- Guarantee a clean and well-maintained section at all times. Powerwashing care, patio cleaning and balcony cleaning may be required daily and are assigned by the supervisor.
- To operate a truck either towing or with a bed mounted pressure washing unit.
- Duties are to remove dirt, debris, and staining from walkways.
- Additional responsibility is to clean windows a part of the overall job or to remove pressure wash overspray on low windows etc.
- Responsible to drive a truck and trailer following a pre-established schedule servicing multiple locations per day.
- Operate a heated pressure washer safely and effectively.
- Prioritize requests; perform maintenance tasks in a safe and efficient manner; fill a maintenance daily log or PM check list; and communicate any discrepancy to dispatch or supervisor.
- Observe Resort and Departmental standards and policies.
- · Use tools safely and correctly.
- Attend daily pre-shift and post-shift meetings.
- Check work order clipboard for job assignments.
- Communicate status of job assignments and maintenance requests to supervisor.
- Assist and provide guidance to other engineers.
- Maintain clean work area.
- Respond to emergencies.
- Respond to Corrective Maintenance requests as directed by a dispatch, engineering supervisor or PBX operator.
- Review and complete daily call log.
- · Assist guests with requests.
- Clean engineering shop and any other area assigned by the supervisor.
- Perform general maintenance duties including, but not limited to, minor electrical repairs, kitchen repairs, small appliances repair, pool cleaning, and light painting.
- Respond investigate and complete work orders in Guest Room, Villa, Meeting Room Food & Beverage Outlets, Public Space, and Offices maintenance requests.
- Perform Preventive Maintenance tasks as assigned.
- Completely familiar with Resort Emergency procedures and able to respond quickly and accurately during an actual emergency, and notify all appropriate personnel.

Qualifications:

- To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements following this paragraph are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.
- This position is typically an entry-level position. Associates in the position are expected to have a basic knowledge and skills to troubleshoot and repair plumbing, electrical and small appliances.

Education and/or Experience:

High school diploma or general education degree (GED). Previous experience working in general maintenance in a Resort, Hotel, or Hospital is desirable, but not a requirement.

Language Skills:

Ability to read and interpret documents such as safety rules, operation and maintenance instructions, and procedure manuals. Ability to write routine maintenance logs, reports and correspondence.

Reasoning Ability:

Ability to apply common sense understanding to carry out instructions furnished in written, oral, or diagram form. Ability to deal with problems involving several concrete variables in standardized situations.

Physical Demands:

- The physical demands described here are representative of those that must be met by an associate to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform essential functions.
- While performing the duties of this job, the associate is regularly required to stand, walk, use of hands to finger, handle or feel, to reach with hands and arms. The associate is frequently required to sit, climb or balance, stoop, twist, kneel, crouch, or crawl. The associate must frequently lift and/or move up to 30 pounds, and must occasionally lift and/or move up to 50 pounds.

Work Environment:

- The work environment characteristics described here are representative of those the associate encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.
- While performing the duties of this job, the associate is regularly exposed to outside weather conditions. The associate is occasionally exposed to wet/or humid conditions; moving equipment; risk of electrical shock.
- The noise level in the work environment is usually moderate.

About WRSD-Welk Resort Properties:

Welk Resorts is a dynamic, growing, respected leader in the vacation ownership industry. Privately-held with a unique offering of an Employee Stock Ownership Plan (ESOP), Welk currently operates five resort properties in the U.S. and Mexico, with plans to expand into Colorado and Hawaii. Our mission statement gives you the Freedom to Explore, Your Way.

Gloria Diaz-Madera HR Generalist gfd@sbcglobal.net

Supervisor, Payment Processing and Reconciliation UC San Diego Health San Diego, California Full-time

The Payment Processing & Reconciliation Supervisor is responsible for the daily operations, oversight and prioritization of team work assignments; ensuring the accurate and timely posting of receivables and correspondence to patient accounts.

The Supervisor works to resolve payment and/or file delays negatively impacting the revenue cycle, while continually working to automate processes and priorities for the posting of payments and correspondence files in order to minimize downstream impact of untimely posting. Through ongoing analysis, the supervisor identifies opportunities impacting revenue cycle performance and works to develop solutions which positively impact systems, processes, and staff/patient satisfaction.

MINIMUM QUALIFICATIONS:

- A Bachelor's Degree in related area; and/or equivalent experience/training.
- Three (3+) or more years of relevant experience specifically related to account receivable operations within a professional (ambulatory care) billing environment demonstrating proficiency as a trainer, lead or go-to resource for others.
- Experience and proven success in the ability to supervise, schedule, and coordinate daily activities of subordinate staff and effectively manage multiple priorities in a fast-paced, dynamic environment.
- Self-motivated and comfortable working independently as well as setting the priorities of others with a demonstrated ability to help others prioritize and focus on the details.

PREFERRED QUALIFICATIONS:

- Two (2) years recent and relevant experience supervising the daily work assignments for others within a professional (ambulatory care) billing environment.
- Demonstrated proficiency with MS Office Products (Excel, Word & PowerPoint).
- Six Sigma or other Lean Management Training.
- Prior Epic experience with Resolute Professional Billing.
- Extensive experience and knowledge processing payment and remittance information for all payors, including related month end close procedures.
- Ability to reconcile bank deposits to remittance information and amounts applied in PM system throughout month and as part of month end close procedures.
- Proficiency in handling of payment and/or file delays, enrolling in EFT/ERA, obtaining remittance information, over-payments, offsets, bulk payments, payment for voided charges, payments when secondary plan paid as prime, workers compensation payments, special handing accounts including transplant, prepay services, third party payments, and payments received incorrectly from health plan.
- Ability to review, understand and recognize issues related to the full spectrum of revenue cycle activities including: registration and capture of accurate billing information, review and analysis of patient accounts, compilation of information for submission of clean claims, follow-up with payers (including appeals), posting of payments to accounts, researching & processing of denials, and collection of monies due.
- Extensive experience and knowledge of ambulatory medical billing, workflow, processes, and regulations from all payers
- Clear communication skills, both oral and written, to be able to effectively manage a team and to work with staff, faculty and outside organizations.

Danielle Scaglione Talent Acquisition Coordinator dscaglione@ucsd.edu

Premium Accounting Supervisor ICW Group 15025 Innovation Drive , San Diego, CA Full time

ICW Group Insurance Companies is recognized nationally as an insurance leader in helping policyholders achieve fewer and less costly claims in both Property & Workers' Compensation. We have an exciting opportunity as a Premium Accounting Supervisor. Under the Director of Accounting's leadership you will have an opportunity to shine. You love customer service and being instrumental in your team's success, in fact, they are some of your strongest qualities. Your efforts will result in your team achieving efficiencies, reducing expenses and bad debt. You will have the opportunity to implement automation to improve service to our customers and ensure regulatory requirements are met. If you like team work then collaborating across teams will be one of the first things you do in order to develop an understanding of departmental systems, forms and technology.

What Will You Be Doing?:

- Manage basic workflow, processes and transactions of the Premium Accounting department, especially any that overlap.
- Develop, implement and follow up on methods to increase productivity and decrease expenses.
- Assist in the analysis of reports.
- Manage certain reports specific to the department.
- Identify system problems, recommend solutions and follow through until the problem is resolved
- Participate in new system projects and the implementation of new systems.
- Implement policy and procedures to maintain workflow standards.
- Maintain manuals or policies and procedures, contract guidelines and other reference material.
- Identify, research, resolve and follow up on opportunities/problems that may be generated by the reconciliation of accounts.
- Assists with DOI complaints, legal matters, and pending lawsuits with attorneys and work closely on resolving agent bad debt.

You will manage a team which will include:

- Preparing performance and salary evaluations as needed.
- Identify employee issues and resolve appropriately. You will help in developing your team's skills.
- Participate in the recruitment and hiring of staff as needed. Prepare team meetings as necessary and updates the team on any procedural changes.

From an Experience and Education Point of View:

We are looking for an Associate's degree or equivalent from two-year College or technical school or equivalent combination of education and experience. Insurance experience is highly preferred but 3 years' supervisory experience is required. General Accounting, Collections and underwriting knowledge is also required.

You should be able to read, analyze and interpret common scientific and technical journals, financial reports and legal documents as well as defining a problem and drawing valid conclusions.

Does this Sound Like You? If so, we would love for you to consider us in your next career move!

Kara Clark Corporate Recruiter kclark@icwgroup.com

SpaceX Opportunities in Hawthorne CA

A. CNC MACHINIST SpaceX Hawthorne, California

SpaceX was founded under the belief that a future where humanity is out exploring the stars is fundamentally more exciting than one where we are not. Today SpaceX is actively developing the technologies to make this possible, with the ultimate goal of enabling human life on Mars. CNC VTL Machinist

Overview:

The CNC VTL Machinist role will be responsible for the manufacture and production of some of the most vital and complex components that go into our Merlin 1D Rocket Engine.

Responsibilities:

- Perform set-ups of CNC VTL Lathes in a state-of-the-art, air-conditioned machine shop with brand new machines.
- Perform various machining operations primarily on prototype work or tooling.
- Make machine adjustments that may be required, check dimensions, etc. to insure conformance to drawings.
- Setup machines to precise tolerances and operate various types of machinery in production following established procedures.
- Select proper tooling to perform required manufacturing operations.
- Machine precision fixtures, tools and product from drawings, in accordance with established procedures, with limited supervision.

Basic Qualifications:

- Must possess a High School Diploma or GED
- Must have a minimum of 5 years' experience setting up and operating CNC Vertical Turning Lathe machines

Preferred Skills and Experience:

- 10 years of VTL (Vertical Lathe) experience.
- Ability to read accurately and write clearly, perform basic arithmetic calculations accurately.

- Experience in shop math, tooling technology, blueprint reading and measurement of parts.
- · Strong mechanical aptitude.
- Strong interpersonal skills including, but not limited to, contributing to a team-oriented environment, balancing team and individual responsibilities.
- Physical Requirements: Repetitive movement, bending or twisting, using hands to handle, control, or feel objects, tools or controls, exposure to sounds and noise levels that are distracting.

Additional Requirements:

- Available for overtime and weekend hours
- Available for 2nd shift hours
- Capable of lifting up to 50lbs without accommodation
- Capable of standing and kneeling without accommodation

B. PROPULSION TECHNICIAN (MERLIN 1D ROCKET ENGINE)

SpaceX

Hawthorne, California

SpaceX was founded under the belief that a future where humanity is out exploring the stars is fundamentally more exciting than one where we are not. Today SpaceX is actively developing the technologies to make this possible, with the ultimate goal of enabling human life on Mars.

Overview:

Candidates should possess a combination of solid mechanical knowledge, hands-on experience and the willingness and ability to learn. The Propulsion Production technician is responsible for assembly and testing of rocket hardware. This is a dynamic position that requires the flexibility to work on different systems, the ability to troubleshoot anomalies, and can work autonomously to defined schedules while keeping safety and quality at the forefront of everything that is done.

Responsibilities:

- Responsible for cleaning of tools, valves, regulators etc. Responsible for maintaining a professional and neat work area.
- Responsible for staging, installing, set-up, testing and de-staging of production, repair and overhaul engines.
- Troubleshoot engines and cell systems.
- Operate test cell instrumentation and uses computer network systems, as well as test units as described in the Test Instruction.
- Accept or reject test units based on calculated test data and results.
- Performs work according to procedures, specifications and test instructions.

Basic Qualifications:

- High school diploma or GED
- Minimum of 2 years of experience working on aircraft or rocket engines

Preferred Skills and Experience:

- Complete training in the staging, installation, removal and de-staging of Propulsion engines
- A & P license strongly desired
- 5 years of aerospace engines experience is a plus
- Knowledge of pressure, temperature and flow measurement devices; mechanical and electrical systems; Propulsion engines
- Strong mathematical, basic computer, problem solving and decision making skills, and strong written and verbal communication skills
- The ability to work independently or as part of a team, meet aggressive schedules, operate and understand readouts on standard cell instrumentation: CRT screens, Daytronics & amp; Vibration Analyzer, and make full use of computer network systems.

Additional Requirements:

- Must be open to work either 1st Shift (5:00am-3:30pm) or 2nd Shift (3:30pm-2:00am), overtime and weekends as needed
- Must be able to lift a min. of 25 lbs. unassisted

- Must be able to stand for extended periods 8 hours min
- Must be able to stoop, bend, crawl, and being able to maneuver in tight spaces

C. SUPERVISOR, LOGISTICS

SpaceX

Hawthorne, California

SpaceX was founded under the belief that a future where humanity is out exploring the stars is fundamentally more exciting than one where we are not. Today SpaceX is actively developing the technologies to make this possible, with the ultimate goal of enabling human life on Mars.

SUPERVISOR, LOGISTICS

- Coordinate and steer the collective efforts of all logistics technicians
- Effectively provide daily operational management of a team of up to 12+
- Manage shipping requests, distribute tasks and provide support to both internal Hawthorne and launch site / test facility demands
- Utilize master production targets to coordinate resources ensuring teams and transport hardware/equipment are available and are in ship-ready condition
- · Interface with area leadership and prioritize work based on production schedule and organizational goals
- Schedule risk identification and mitigation
- Coordinate support organization efforts to minimize production interruptions
- Ensure shipping quality and conformance to specifications
- Improve area safety and efficiency through regular auditing and continuous improvement
- Establish and analyze area metrics for trend extrapolation to drive the following:
- 1. Personnel training and development
- 2. Development and implementation of efficiency improvement projects
- 3. Optimization of shipping procedures and quality
- 4. Root cause analysis and the implementation of corresponding corrective action plans
- 5. Reduction of downtime for personnel
- · Lead efforts to transition product from final integration to test and launch facilities
- Review work-orders(ops) and technical data to provide constructive feedback to engineering/design community

BASIC QUALIFICATIONS:

- · High school diploma or GED
- 3 years of experience in a transportation or general logistics environment
- 2 years of formal leadership experience
- 2 years of experience monitoring, tracking and continually improving total transportation costs

PREFERRED SKILLS AND EXPERIENCE:

- Bachelor's or Master's degree in engineering, business, or supply chain
- 1 year of experience working with DOT/CFR regulations and development
- 1 year of experience reading and interpreting controlled documentation and processes such as: fixture diagrams, hardware drawings, mechanical drawings, work-order procedures / work instructions, schematics, engineering drawings, and parts lists
- 7 years in a general logistics environment
- 5 years of formal leadership experience
- 2 years of experience working with DOT/CFR regulations and development
- Familiar with rigging operations
- Exceptional knowledge and certification in HAZMAT regulation
- · Ability to work in a fast-paced production environment with flight quality hardware
- Ability to adapt to constant changing work assignments and a fast-paced work environment
- Experience with computers, the ability to use MS Office, shop floor management software (ERP) and related programs

ADDITIONAL REQUIREMENTS:

- Position may require long hours and weekend work
- Must be willing to travel 30% of the time
- · Must be able to travel for short and extended trips as needed

• Must be able to lift 25 lbs. unassisted; stoop, bend, crawl, and being able to maneuver in tight spaces are generally required to perform the functions of this position

Kevin Dich Technical Recruiter kevd101@gmail.com

Technical Operations Mgr (Mechanical, Mfg., Field Service) (Manufacturing & Production) Blue Line Talent, LLC Los Angeles, CA

Compensation: Competitive Base + Comprehensive Benefits

Job Description:

Our client, an established start-up in product development for the natural products market seeks an experienced Technical Operations Manager with experience in a planning/operations role in either a manufacturing or capital equipment company. Must have experience with mechanical drawings, industrial work instructions, processes and quality documents. This is an exciting start-up opportunity.

Company:

- This is a full time regular/direct position with an LA based product development company.
- Competitive compensation and benefits including Medical, Dental, Vision.

Position Details:

This position provides strategic leadership and planning to coordinate efforts between the Engineering, Production, Field Service and Operations teams with a focus on process improvement, process control, cost control and operational efficiency. It also involves managing all field service tool kits, consumable inventory items and spare parts to support customer requirements, policies and procedures.

- Project Management responsible for directing and coordinating the activities of the department to meet deadlines, provide project definition and metrics, resource allocation, budget development and management, schedule management, task prioritization, contingency planning, project and program review.
- Quality Control responsible for providing quality engineering services. Prepare project specific quality control plans, as necessary.
- Proposals/Contracts responsible for preparation, review and/or coordination of proposals, all phases from lead to contract.
- Monitor job status and request change orders.
- Communicates progress and results to Senior Management and clients.
- Works with Senior Management and other Technical Managers to develop and maintain a process for determining which projects to staff based on client demands.
- Work jointly with purchasing to establish and maintain sources of supply for mechanical parts and assemblies to specific criteria of cost and quality.
- Resolves all technical issues with suppliers, continually looks for ways to reduce part costs and drive continuous quality improvement of purchased material.
- Review and approve client and vendor invoices in a timely manner.
- Leads the design and development of Company strategies, identifying gaps between current and best practices internally and externally.
- Leads cross-functional teams including consultants and vendors to develop solutions.
- Ensures that Company and governmental agency standards are followed.

Experience Profile:

- BS/MS degree in Mechanical, Manufacturing or Industrial Engineering or Operations or other applicable degree.
- 3-5 years experience in a planning/operations role in either a manufacturing or capital equipment company.
- Must be able to read and understand mechanical drawings, industrial work instructions, processes and quality documents.
- Experience working with a corporate ERP system.

- Experience creating and managing production support teams and team meetings.
- Fluent in all Microsoft Office applications.
- Stable record of direct employment

Helpful/Preferred:

- MS degree in Mechanical, Manufacturing or Industrial Engineering or another applicable engineering subject.
- Experience in supporting production operations or field service teams.
- Experience working within a Quality and/or Document Control program.
- Knowledge of applicable industrial safety standards.
- Demonstrated ability to assist with hands-on prototype design and builds as well as transfers to production
- Passion for technology and continuous learning stays up to date on latest industry/functional trends, technology and processes
- Experience in manufacturing in support of the cannabis or pharmaceutical space.
- Experience as a leader in a start-up environment.

Please apply at: https://www.bluelinetalent.com/active-jobs/

NOTES:

- · Non-local candidates can be considered
- Not available for Corp-to-Corp, no third parties please

Ron Levis
Owner & Recruiter
ronlevis@BlueLineTalent.com

Sr. Financial Analyst Jobvite San Mateo, California

Who We Are:

Jobvite is the leading recruiting software company that helps emerging, mid-market, and enterprise companies hire top talent easily, efficiently, and effectively. Focused exclusively on recruiting software since 2006 and headquartered in San Mateo, Jobvite has thousands of customers including LinkedIn, Schneider Electric, Premise Health, Zappos.com, and Blizzard Entertainment.

We have a cross collaborative environment with a company culture unlike any other. We offer a competitive salary, medical/dental benefits, PTO, paid holidays, and pre-IPO stock. Join our team!

What Will You Do:

As a Sr. Financial Analyst, you are responsible for financial planning, analysis and projection for the company. You will forecast future revenues and expenditures to establish cost structures and determine capital budgeting for projects. You will work with executive team members to set company-wide investment direction and policies.

Responsibilities may include:

- Monthly BVA review, analysis and presentation to department heads
- Provide monthly accruals to accounting
- Structure financial and decision-making models to develop meaningful insights and actionable recommendations
- Lead the financial planning process for key businesses, operating expense, capital expenditure, and cash flow forecasts
- Take ownership of the forecasting and financial reporting process and identify areas for improvement, efficiencies, and automation
- Establish and cultivate strong relationships throughout the organization at all levels
- Deliver and craft high-quality presentations for senior executives, investors, and lenders

What Will You Bring:

- Bachelor's Degree required preferably in Finance or Accounting
- 3-5 years in Corporate Finance, Operational FP&A, Investment Banking, Consulting, Accounting
- Ability to analyze data to provide recommendations to the business
- Self-starter, with strong ability to work with minimal direction and to set effective project plans
- Skilled at influencing, communicating, and building relationships across all disciplines of the company
- Advanced proficiency in Excel
- Experience with Intacct and Salesforce preferred
- SaaS experience preferred

What Will You Get:

- Competitive salary
- Medical/Dental/Vision/Life Insurance benefits
- Solid late stage stock options
- PTO including Volunteer Time Off
- · Paid Holidays
- An experience you will cherish forever

Michael de los Reyes Professional Services Consultant delososu@gmail.com

Southern California Edison Opportunities in CA

A. Operational Service Bus Technical Lead Southern California Edison (SCE) Alhambra, CA, US Full time

Energy For What's Ahead:

Are you looking to make a difference in your career? We're working on smarter grids, cleaner energy and tools to help people manage energy more efficiently.

About Information Technology At SCE:

The role of IT goes beyond the traditional Information Technology "service provider." Many of the innovative ideas and projects that shape the company's future and move SCE forward are dependent on technology. IT employees are at the heart of these projects, collaborating, designing and executing technology solutions that are transforming our industry.

Position Overview:

We're building the Electrical Grid of the Future to support one of the largest Metropolitan areas in the United States, and we need you!

We are seeking a Technical Lead for our Enterprise Service Bus solution. This position will lead the architecture, design, testing and deployment of an operational service bus for SCE's Grid Control environment. This role requires advanced technical architecture and systems integration experience with the ability to conceptualize future business challenges, analyze highly complex issues, architect and implement a viable solution.

The successful candidate will be responsible for standing up a new, leading-edge capability that will provide an interoperable and flexible architecture for SCE to be able to readily adapt to changing business and regulatory requirements. The Technical Lead will be responsible for leading project teams and application SMEs while working closely with our vendors to enable the integration between different components and sub-systems of the future Grid Management System (GMS) solution. Responsible for the Design and implementation strategy to integrate SCE's Grid Operations and Enterprise systems.

Typical Responsibilities:

- Provides technical thought leadership when working with other IT teams and partners.
- Works with business and IT senior leadership to establish projects to support related Business and IT goals.
- Represents Grid Services in project architecture, design, and planning.
- Provides an understanding to others of the strategy, 3-5 year goals, and high-level projects and programs to meet our clients' needs.
- Works with vendors and senior leadership directly as well as engineers, IT specialists, architects, and analysts from various disciplines to achieve desired business outcomes.
- Provides mentoring, guidance, and training to other senior technical team members.
- Provides application and system subject matter expertise for the GMS Operational Service Bus.
- Provides technical leadership for highly complex projects as needed.
- Leads architecture, design and implementation efforts.
- Works with application vendors and manages all escalated design and implementation issues to proper closure.
- Fosters technical innovation within the team and leads by example when developing solutions.
- Represents SCE to the vendor and communicate learned best practices, vendor product roadmap, and communicate SCE business vision to vendors for future product planning.
- Provides consultation to peers, Grid Services Management team, IT support teams, IT leadership, and SCE executives regarding short-term and long-term system goals and technology roadmap.

Minimum Qualifications:

- Bachelor's Degree in engineering, science/technology.
- Experience leading and overseeing system-wide deployments and changes to large scale, mission-critical applications and platforms.
- 12 years' experience in technical development of IT applications, including: Systems integration in a complex technical and business environment.
- Experience providing leadership in working with external partners / vendors.
- Experience implementing the following technologies, processes, and tools: Service Oriented Architecture (SOA) and Web Services, Database Architecture (e.g., SQL Server, DB2, Oracle).
- Java/JEE development experience, with working knowledge of development tools and methodologies.

Desired Qualifications:

- Thorough understanding of Open API Specifications and Java Messaging Specifications.
- Implementing cloud based or COTS application solutions and integrating with external systems using an Enterprise Service Bus (ESB) technology.
- Understanding of Utility standards such as Common Information Model (CIM) and Multispeak.
- Hands-on experience in a Rules Engine platform implementing complex business rules that spans multiple applications.
- Object Oriented Development (e.g., Java, C++, .Net).
- Experience in Continuous Integration, Continuous Deployment tools such as Maven and Jenkins.
- Experience in troubleshooting message transactions spanning multiple applications across different security trust zones.
- Demonstrated knowledge of Transmission and Distribution networks and/or experience with Distribution Management Systems (DMS) is a plus.
- Strong management skills including effective resource and project planning, decision making, results delivery, team building, and staying current with relevant technology and innovation.

Comments:

- Candidates for this position must be legally authorized to work directly as employees for any employer in the United States without visa sponsorship.
- Relocation does not apply to this position.
- The primary work location for this position is Alhambra, Ca; however, the successful candidate may also be asked to work for an extended amount of time at Santa Ana, Pomona, and Rosemead.
- This position has been identified as a NERC/CIP impacted position Prior to being hired, the successful candidate must pass a Personnel Risk Assessment (PRA) or Background Investigation.

Once hired, the candidate must complete specified training prior to gaining un-escorted access to assigned work location and performing necessary job duties.

B. Principal Advisor Labor Relations Southern California Edison (SCE) Rosemead, CA Full-time

Energy For What's Ahead:

Are you looking to make a difference in your career? We're working on smarter grids, cleaner energy and tools to help people manage energy more efficiently.

Position Overview:

This position will be a Labor Relations Principal Advisor within the Human Resources, Labor Relations Organization at Southern California Edison. The successful candidate will be responsible for providing labor relations counsel, thought leadership, contract negotiations, large-scale grievance and arbitration resolution and promotion of productive business relationships between SCE Management and Labor Union Leadership.

Responsibilities To Include:

- Participation and occasional leading of the development and implementation of strategic and tactical approaches for the Company's overall Labor Relations Strategic Plan to include bargaining strategies.
- Provides thought leadership and labor relations guidance to executive management to generate support for the strategic direction.
- Gathering intelligence throughout the external labor relations environment in California and Washington DC, in order to present and discuss opportunities and obstacles which may be present.
- Proactively consults with executive management on current external trends using statistical data and records of actions taken concerning grievances, arbitration cases and related labor relations activities.
- Works to identify potential/actual problem areas in the Company's labor relations practices.
- Participates in large-scale contract negotiations for the Company.
- Leads interim negotiations between the Operating Unit leaders and Union leadership.
- Negotiates contractual changes with union.
- Plans and directs the resolution of various contractual issues with the unions.
- Maintains positive and productive relations with unions.
- Facilitates discussion between union leadership and executive management.
- Interfaces with Union leadership to provide guidance and direction on grievance/arbitration resolutions, contract interpretations and implementation, and disciplinary issues.
- Manages various projects related to labor agreements.
- Directs research on collective bargaining agreements involving other companies.
- Networks with other utilities and companies to identify and promote best labor practices within labor relations.
- Determines best practices in labor relations and facilitates consistency efforts between departments when appropriate.
- Partners with internal organizations as appropriate to develop and implement strategies and tactics to resolve issues between the Company and Unions.

Minimum Qualifications:

- Bachelor's Degree in Industrial Relations, Human Resources, Business Administration or related field.
- Ten years of experience working with Labor Relations Issues and Collective Bargaining Agreements.
- Five years participating in labor negotiations and/or successfully negotiating labor contracts or settlement agreements.

Desired Qualifications:

- Degree in Labor & Employment Law.
- Thorough knowledge of policies, procedures and precedents as they apply to labor relations.
- Demonstrated experience performing Labor Relations duties including negotiations, arbitration advocacy, investigations and grievance meetings.
- Demonstrated experience interpreting and applying corporate labor strategy, Federal and State employment laws and various Union/Company Agreements.
- Demonstrated experience dealing with sensitive, confidential, and proprietary information.

- Demonstrated experience working independently and in a team environment on projects with high visibility and impact to the company.
- Demonstrated experience consulting with executives, management, employees, union officials, and outside agencies on significant labor issues in high conflict situations.
- Demonstrated ability to allocate time efficiently by effectively managing multiple demands and competing priorities.
- Must have excellent communication skills to comprehend and effectively assess Union position/proposals and effectively communicate back to executives and line management.
- Must demonstrate the ability to manage risks, develop and execute business plans, manage information, and provide exceptional client services.
- Must demonstrate effective resource and project planning, decision making, results delivery, team building, and the ability to stay current with relevant technology and innovation.
- Must demonstrate strong ethics, influence and negotiation skills.
- Demonstrated proficiency with Microsoft Word and other software programs such as Microsoft PowerPoint.

Comments:

- Candidates for this position must be legally authorized to work directly as employees for any employer in the United States without visa sponsorship.
- Must be willing to travel in the SCE service territory using personal vehicle.
- Relocation may apply to this position.

Southern California Edison, an Edison International (NYSE:EIX) company, serves a population of nearly 14 million via 5 million customer accounts in a 50,000-square-mile service area within Central, electricity to our customers for over 125 years.

Greg Gonzalez Sr. Manager, Talent Acquisition greg.g.gonzalez@sce.com

.NET / Sharepoint Developer (Software Developer 2/3) Los Alamos National Laboratory Los Alamos, NM Full time

What You Will Do:

The selected candidate will be a part of SAE-3's Collaboration team as a .Net/Sharepoint Developer. This position requires an experienced professional with a full understanding of the specialized IT field plus working knowledge of other related IT fields. This position is for the fully qualified, career-oriented, IT professional. This position will support multiple production systems, perform upgrades, and develop custom applications in support of institutional customers.

This position will be filled at either the Software Developer 2 or 3 level, depending on the skills of the selected candidate. Additional job responsibilities (outlined below) will be assigned if the candidate is hired at the higher level.

Software Developer 2 (\$72,500-\$118,200):

The selected candidate will work as an experienced Sharepoint/.NET developer to support the development and maintenance of institutional and departmental Sharepoint sites and .NET applications.

Responsibilities Include:

- Designs, develops, modifies, tests, debugs and evaluates software to meet functional requirements for functional areas.
- Gathers requirements and recommends and implements solutions.
- · Recommends changes in development, maintenance and system standards.

Software Developer 3 (\$87,800-\$144,800):

In addition to the responsibilities outlined above, the Software Developer 3 will:

- Initiate work with limited supervision.
- Use independent judgment for determining course of action to accomplish objectives.
- Use a broad range of advanced technical skills to solve complex technical issues.

What You Need

Minimum Job Requirements Software Developer 2:

- Proven software lifecycle knowledge including requirements, design, development, and testing with appropriate documentation. The work experience must show progressively increasing levels of technical skills and complexity of work.
- Experience writing and implementing business solutions using Agile practices.
- Experience developing solutions using Sharepoint 2010/2013 including SharePoint object model, Web Services, user controls, web parts (native and 3 rd party), features, event handlers, site definitions and page layouts.
- Five years' experience using .NET technologies C#, VB, and ASP.
- Experience using tools such as Visual Studio, Sharepoint Designer, Infopath, Team Source Forge, etc.
- Demonstrated experience in Microsoft .NET development technologies, including HTML, CSS, JavaScript, WCF, Silverlight, AJAX, CAML, XML, REST, and DOM
- Familiarity with databases such as SQL Server or Oracle

Additional Job Requirements For Software Developer 3:

In addition to the Job Requirements outlined above, qualification at the Software Developer 3 level requires:

- Experience developing applications that utilize.NET framework for stand-alone applications.
- Experience developing customized web parts
- Experience designing and implementing applications that utilize persistence layers such as SQL Server or Oracle.
- Demonstrated experience in developing and consuming web services using both REST and SOAP protocols.
- Demonstrated experience using 3 rd party JavaScript packages such as Angular, Ionic, etc.

Desired Skills:

- Familiarity with workflow engines and processes such as Nintex
- Demonstrated experience working well with customers and other stakeholders; ability to understand customer, requirements expressed in customer language, and formulate technical solutions that meet those requirements
- Demonstrated experience working closely with DBAs and System Administrators in the development, maintenance, and support of systems
- · Excellent technical writing and verbal communications skills

Education:

- Software developer 2 requires a bachelor's degree (masters preferred) in Computer Science and a minimum five years of related software development experience
- Software developer 3 requires a bachelor's degree (masters preferred) in Computer Science and a minimum eight years of related software development experience

Additional Details

Clearance: Q

(Position will be cleared to this level). Applicants selected will be subject to a Federal background investigation and must meet eligibility requirements* for access to classified matter.

• Eligibility requirements: To obtain a clearance, an individual must be at least 18 years of age; U.S. citizenship is required except in very limited circumstances. See DOE Order 472.2 for additional information.

New-Employment Drug Test:

The Laboratory requires successful applicants to complete a new-employment drug test and maintains a substance abuse policy that includes random drug testing.

Term position:

Regular status Laboratory employees applying for term-status positions may retain regular status with approval of the cognizant Principal Associate Director.

Where You Will Work:

Located in northern New Mexico, Los Alamos National Laboratory (LANL) is a multidisciplinary research institution engaged in strategic science on behalf of national security. LANL enhances national security by ensuring the safety and reliability of the U.S. nuclear stockpile, developing technologies to reduce threats from weapons of mass destruction, and solving problems related to energy, environment, infrastructure, health, and global security concerns.

The Software and Applications Engineering (SAE) Division supports LANL's enterprise application and performs software application development support, database development and administration, software quality management, and enterprise application consulting.

The Site Infrastructure, Mission, and Programs Software Group (SAE-3) provides software engineering services, custom application development, and commercial off the shelf application implementations.

Rich Christensen, MBA Sr. Recruiter rchristensen@lanl.gov

Senior Demand Planner Hitachi Vantara Santa Clara, CA Full time

The Company:

Hitachi Vantara combines technology, intellectual property and industry knowledge to deliver data-managing solutions that help enterprises improve their customers' experiences, develop new revenue streams, and lower the costs of business. Hitachi Vantara elevates your innovation advantage by combining IT, operational technology (OT) and domain expertise. Come join our team and our employee-focused culture, and help drive our customers' data to meaningful customer outcomes.

The Role:

- Hitachi Vantara's Global Supply Chain Group is looking for an individual contributor to prepare solutions based demand plans through a collaborative planning process. The successful candidate will have direct experience in product or solutions driven demand planning. Solutions demand planning may include responsibility for Hitachi and third-party products.
- Within HV Global Supply Chain group, we are focused on the customer experience and our goal is to exceed our customer's expectations with rapid, compliant and cost competitive fulfillment. We are building a customer focused culture across all Supply Chain functional groups.
- The Senior Demand Planner will be responsible for developing demand plans for all assigned products in all regions. Prepared in a collaborative process, you will be responsible for developing forward forecasts in a team process working with Sales, Product Management and Supply Planning colleagues. You will also be responsible for supporting the development and improvement of systems and tools used to collect, format and analyze data to develop and publish forecasts.
- You will utilize your analytical capabilities and experience to drive demand plans across the full life cycle of assigned products and solutions. Working proactively with Sales and Product Management team members, you will understand business requirements and demand pattern changes to produce each demand plan. Additionally, you will help to identify opportunities where process and tool improvements can add value.

Responsibilities:

- Develop a forward looking, unit based demand forecast, incorporating and balancing inputs from data Supply Chain, Sales and Product Management for assigned products and solutions
- Implement the common demand planning process using provided systems and tools.
- Measure and respond to variance between demand plan and actual shipments for all products.
- Use effective reporting / communication tools to reach consensus through data and share understanding of the demand forecast.
- Create and develop effective partnerships with Sales and Product Management colleagues in support of the demand planning cycle and process.

Collaborate effectively with new product readiness and supply planning colleagues to drive

- achievement of order fulfillment goals.
- Support the Sales and Operations interlock process with demand plan summary information
- Be an active participant in the evaluation, selection and implementation of planning process, tools and systems
- 5+ years of recent and relevant experience in supply chain, demand planning or supply planning
- Minimum of 3 5 years of experience in a demand planning leadership role
- Bachelors degree or equivalent, direct experience in Supply Chain
- Oracle and other ERP is strongly preferred
- APICs certification is preferred
- Travel requirements of this role are infrequent but could include Domestic and International; you must currently possess or qualify for the required international travel documents
- Demonstrated ability to gather and interpret data to identify trends, patterns and provide recommendations for forecast and action
- Proven ability to synthesize complex information and effectively communicate to others
- Strong verbal and written communication skills with an ability to influence others
- Willing to constructively challenge current processes or procedures to drive improvement
- Highly detail-oriented
- Demonstrated ability to work cross functionally to achieve common business goals; evidence of ability to develop and maintain collaboration with others
- Very strong Excel (or Access) skills with ability to manage complex formulas, modeling and formatting
- Able to meet deadlines in a fast-paced work environment

Hitachi Vantara

Aaron Cratty
Talent Acquisition at
aaron.cratty@hitachivantara.com